

A FINE STOCK FARM.

IS THAT OF JOHN MARSHALL & SONS, NORTHEAST OF TOWN.

One of the most noted stock farms in this section of Michigan is that of John Marshall & Sons, known as the Hillside Stock Farm, located in the township of Elkland, about five miles northeast of Cass City. It is a splendid tract of land comprising 200 acres all under cultivation.

The firm make a specialty of short-horn cattle and registered Leicester sheep and for 16 years or more have been prominent exhibitors at all Michigan state fairs as well as the local fairs held in this section. Indeed within the past three years their sheep, of which they have a flock of about 100, have taken 28 prizes at the State fairs, fully two-thirds of which have been of the first and second class and their Shorthorn stock, which they have been content to exhibit only at local fairs, have received more than their share of first prizes. Marshall & Sons have made a splendid record as breeders and importers and have little difficulty in disposing of all their cattle or sheep for breeding purposes at fair prices. Their Leicesters have been shipped to 14 different counties in this state alone, and the demand is now even greater than can be supplied. The Leicester produces a fleece of unusual length and extra quality that is always marketable at a good price. This breed has brought into use more than any other to improve long-wools and each season finds the demand for Leicesters greater than formerly.

Mr. Marshall has been a resident of Tuscola County for 17 years or more and has always been a prominent and progressive citizen.

T. H. FRITZ.

A FIRST-CLASS DRUG ESTABLISHMENT IN SAFE HANDS.

The drug store of T. H. Fritz in the new City Block would do credit to a much larger place than Cass City, so varied and complete is the stock. There is nothing lacking to make up a first-class establishment of this kind—everything in pure and fresh



T. H. FRITZ.

drugs, including the best known time-tried proprietary remedies, and big stocks of wall paper, stationery, books, window shades, druggists' sundries, toilet goods, etc.—Add to this the fact that Mr. Fritz is a registered pharmacist and makes a special feature of carefully, accurately and very promptly compounding prescriptions, and the very large business he is enjoying is accounted for.

Mr. Fritz came to Cass City in 1879, and for five years was in the employ of D. A. Horner & Co., druggists, after which he went into business for himself. He is one of our sterling merchants and representative citizens.

H. S. WICKWARE

AN INFLUENTIAL CITIZEN WHO IS AT PRESENT POSTMASTER.

For nearly a third of a century has H. S. Wickware been prominently identified with the best interests of Tuscola County in general and Cass City in particular. In 1868 he located at Caro and a year later took up permanent residence in Cass City, where up to the time of his appointment as postmaster under the present administration he followed the occupation of carpenter, builder and blacksmith, his well-known place of business having for years been located nearly opposite the flour mills. He disposed of the business a few months ago since which time he has given patrons of the Cass City postoffice a most efficient service.

Mr. Wickware has always been an uncompromising Republican and has been honored time and again with positions of trust and responsibility, in township and municipal affairs, all of which he has filled most acceptably.

DR. W. M. MORRIS.

A WELL-KNOWN AND SUCCESSFUL VETERINARY SURGEON.

Dr. Morris, Cass City's highly successful veterinary surgeon, has been located here practically ever since he graduated from the Ontario Veterinary College and the Toronto School of

Veterinary Dentistry in 1895, and has always been accorded a most liberal patronage. The Doctor comes of a family of physicians, his father having been a leading practitioner at Gagetown for the past 25 years or more and his grandparents were also honored and distinguished members of the profession. He also has a brother now attending the medical college.

Dr. Morris has just recently been reappointed as deputy under Sheriff Blinn, in which official capacity he served two years with credit.

GEO. MATZEN.

NEW STORE, NEW GOODS AND NEW KIND OF TREATMENT OF PATRONS.

The new dry goods and gents' furnishing store just opened by George Matzen in the building formerly occupied by W. A. Fairweather seems to have caught the people of this section with much favor, for certainly no business enterprise has been started in Cass City of late years under more propitious circumstances. Mr. Matzen's stock is all new and therefore most desirable, and as he is a most affable, agreeable, courteous and accommodating young business man and offering his goods at unusually low figures, the people are flocking his way. Mr. Matzen has been identified with the business interests of Cass City for seven years or more, for some time having been a partner in the firm of McArthur & Matzen, and has ever been held in the highest esteem by all who knew him. And now that he has gone in for himself, no one doubts he will meet with success. Mr. Matzen's place is connected with the well-known grocery house of H. L. Hunt, a large archway dividing the two stores, which will be found most convenient to buyers, especially those who desire dry goods, furnishing goods, groceries, crockery, etc., in exchange for country produce of all kinds.

J. W. MURPHY & SONS

A BUSY FIRM OF BREEDERS OF FINE STOCK.

The above firm are among the most widely known breeders in the state, their specialty being Oxford Down and Leicester sheep, poll Durham cattle and Berkshire hogs, and so popular is their stock that it is a hard matter to fill all orders. If the reader should happen to be interested in the above, a letter of inquiry addressed to J. W. Murphy & Sons, Cass City will bring a heap of valuable information. Their stock farm is located five miles north and one and one-half miles east of town.

DAVID A. KYES.

MEETING WITH FAVOR AS THE PRINCIPAL OF OUR SCHOOLS.

The subject of this sketch, as is well known, succeeded to the position of principal of the Cass City Schools made vacant a few weeks ago by the resignation of Prof. Weaver, and during the short time Mr. Kyes has been in charge here has shown marked ability in all that pertains to the successful teacher of to-day.

Mr. Kyes is a native of Michigan, having been born March 7, 1872, in



DAVID A. KYES.

the Township of Athans, Calhoun County, of Scotch-English parentage. His early years were spent on his father's farm, during which time he attended the district school, of which the elder Kyes was for a number of terms teacher. After rounding out at the district schools the young man took up teaching himself and later entered the preparatory department of Albion College, at the same time taking up shorthand and graduated in the latter in '93. From 1894 to '97 he taught school and in the latter year again entered Albion College and finished the work necessary to graduating in February of this year, shortly after which he was engaged by our School Board to come to Cass City. It will be seen from the above that the young man has well earned his way from the farm to his present proud position solely upon his own efforts, and as it has been his life's ambition to rise in the profession of teacher he will no doubt attain great achievements in the near future.

E. B. LANDON

IDENTIFIED WITH CASS CITY FOR NEARLY A QUARTER CENTURY.

There will be few people, indeed in this section who will not recognize in the accompanying cut the well-known features of E. B. Landon, who for nearly 25 years has been connected with all that was for the best interests of Cass City and the surrounding country. Mr. Landon was born in Oakland Co., in 1842, where he taught



E. B. LANDON.

school for 15 years or more. In fact, it was this vocation he followed to earn the money to pay his own way through the University of Michigan, from the law department of which grand old institution of learning he graduated with honor solely upon merit. He first settled in Caro in '77 but did not tarry there long, for the following year he came here and bought 160 acres, one mile north of town, where his family resided while he practiced law in Cass City. During all the years Mr. Landon has been a resident he has been one of our best types of citizenship, and has time and again been honored with positions of public trust, having been supervisor, president of the village, assessor, member of the council, member of the school board, and justice of the peace. At present his work is confined to law, conveyancing, insurance and notary public work.

JOHNSON & SEELEY.

SUCCESSORS TO J. D. SCHENCK IN THE BICYCLE BUSINESS.

The "Dell" bicycle has had a popular run in the public's estimation but the "New Dell" is destined to become even more popular, because the successors to Mr. Schenck have made a number of improvements in the wheel and are out this season to offer the people of Cass City and vicinity every justifiably for patronizing them. A bicycle manufactured at home is always safest to buy for a number of reasons, principal of which is that it is honestly made and can be depended upon, and its manufacturers are here to make good any defect that might possibly be found in its manufacture.

The new firm, which is composed of A. L. Johnson and J. C. Seeley, will also carry other makes of bicycles and a full line of sundries and will make repairing, including brazing and enameling, a special feature of their business. Both young men are well and favorably known and that they will do well in this new undertaking goes without saying.

H. L. HUNT.

A PROGRESSIVE DEALER IN GROCERIES, CROCKERY, ETC.

One of the busiest groceries in Cass City is Harry Hunt's place, now that his store and George Matzen's new business house have "joined hands," so to speak, for patrons can do a heap of trading now practically under one roof—groceries, crockery, etc., in Mr. Hunt's store proper and just through the archway in Mr. Matzen's new place they can select from a large, clean, fresh, choice stock of the latest in dry goods, furnishing goods, etc. This arrangement will be found very convenient for patrons of both stores, especially as each gentleman will pay the highest market price in trade for all kinds of produce.

Mr. Hunt has long been identified with the grocery business of Cass City and probably has as many close personal friends as any young man hereabouts, all of whom will be pleased to know he is meeting with decided success.

WM. N. STRAUBE.

SUPERINTENDENT OF OUR LIGHT AND WATERWORKS.

For the past year the above gentleman has proven himself the right man in the right place as superintendent of the Cass City electric light and water works plant and that his work has given the most decided satisfaction is shown in the favorable comment made thereupon by those in a position to know whereof they speak. He has given the municipal plant his undivided attention and as he is thoroughly versed and experienced in all that pertains to electricity has made a

record for himself that redounds much to his credit.

Mr. Straube is a young man, but his experience in electrical work has been wide and varied. Having finished his education in the little town of Williamsport, Ind., he went out into the world at an early age and began his life's work in an electric plant at Attica, in his home state. Later he was engaged in the electrical department of the Ft. Wayne and Belle Isle street railway at Detroit, where he remained for three years. He then installed a number of large and important plants for Van de Mark & Hill, consulting engineers, of Detroit, and afterward put up the overhead construction work for the Detroit & Northwestern electric road between Detroit and Pontiac, and later was connected with the Citizens' Railway Co., of Detroit, in all of which work he displayed unusual mastery and skill as an electrician. He is a young man with a bright future in the electrical world.

THE CENTRAL MEAT MARKET.

OF JOHN SCHWADERER IS DOING A MOST SATISFACTORY BUSINESS.

But this was to be expected, for John Schwaderer has been so long connected with the meat business of this section that his name over the door is sufficient to give the public confidence in the belief that they can always find the best and choicest of everything in the line at his place.

As will be remembered, the Schwaderer brothers retired from the retail business about a year ago, after which John became a wanderer on the face of the earth for a time. He visited several states however and enjoyed his respite from labor, but his love for his old business and acquaintances and friends "at home" predominated and he returned to Cass City and went into business on his own account last December, opening his market in the old Sheridan house building about Christmas time. John Schwaderer is one of the community's most reliable citizens and that he has met with his full share of the old-time patronage is not at all surprising.

A. A. JONES.

A HUSTLER IN THE BUSINESS OF ENLARGING PORTRAITS.

Mr. Jones has been engaged in the work of receiving orders for enlarging and framing portraits for several years and has met with marked success, because of the excellent quality of work turned out by the house he represents as well as their absolute reliability in every respect.

For seven years Mr. Jones travelled over 15 states for the National Copying Co., of Chicago. Recently, however, he was made state manager for Michigan only. Good live men and women can make good money by entering the employ of Mr. Jones. Write him at Cass City for particulars.

MRS. G. W. GOFF.

A BUSINESS WOMAN OF MORE THAN USUAL ABILITY.

The pretty little bazaar store of this lady has rapidly won the patronage and praise of the ladies of Cass City and surrounding country, as well it should, for Mrs. Goff has showed herself to be a business woman of rare ability. Almost a total stranger to the people of this section a few months ago, she is now doing an exceptionally large business in the sale of bazaar goods—the hundred and one little things so essential to woman—and has made for herself a splendid reputation for knowing just what to carry in stock and how to successfully cater to her patrons.

The Value of Manure.

The Pennsylvania experiment station has just announced the results of experiments to determine the manurial value of the excreta of cows, summarized as follows:

The feces from milk cows contain about one-third of the nitrogen, three-fourths of the phosphoric acid and one-sixth of the potash of the food.

The urine contains one-half of the nitrogen, almost all phosphoric acid and three-fourths of the potash of the food.

The milk contains less than one-sixth of the nitrogen, one-fourth of the phosphoric acid and one-tenth of the potash, or less than one-sixth of the manurial values of the food.

When the urine is allowed to run to waste, more than one-half of the manurial value of the food, or 63 per cent of the manurial value of the solid liquid manure, is lost.

Cleanliness in Butter Making.

No careless, untidy person can make good butter. The one thing to be kept in mind every day in the week, Sundays included, is neatness. The least impurity spoils the flavor of the butter. Few butter makers realize the importance of having the milk cooled from the animal heat as soon as possible. The milk should be cooled before the scum rises on it. The thin coating that forms over the top of warm milk holds the animal odor in it. Milk may be aerated very simply by pouring from one pail to another, but an aerator is the thing. The milkroom should be kept clean and pure air admitted to it. Some people are very careless about the surroundings where the milk and cream are kept.



Photo by Bassano, London.

LADY GRAY EGERTON, BEAUTIFUL ENGLISH PEERESS WHO HAS BEEN MADE MISTRESS OF THE ROBES.

AN OIL WELL KING.

COLONEL JIM GUFFEY, WHO OWNS THE BEAUMONT GUSHER

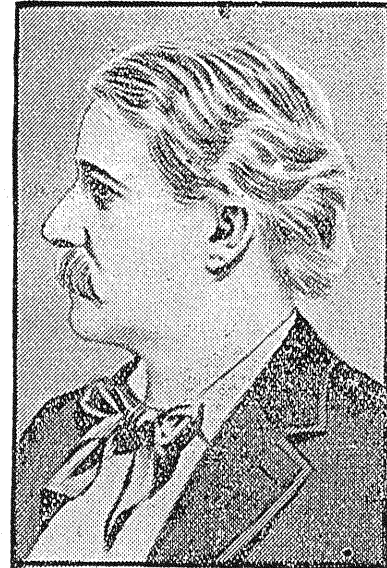
Largest Individual Producer of Petroleum in the United States—His Latest "Strike" is Worth Ten Millions a Year—In Politics For Fun.

About three months ago down in Texas an oil well, the greatest in the world, commenced spouting, and it has not yet stopped, nor does it show any signs of stopping. It is a very great oil well indeed, its daily capacity being, according to the latest estimate, 70,000 barrels. The petroleum thus shot up in the air is worth about 40 cents a barrel, so that the "Beaumont gusher," as it is called, brings to its owners a daily revenue of \$28,000 every day in the year, including Sundays and holidays. If it holds out for a year at that rate, this "hole in the ground" will bring its owners more than \$10,000,000.

The owners of the greatest oil well in the world are Guffey and Galey, with whom is associated Captain A. F. Lucas, its discoverer. Guffey and Galey have been known for a long time as the greatest discoverers and exploiters of oil wells in the United States, for the head of the firm is the famous Colonel Jim Guffey, the multimillionaire politician of Pennsylvania. Wherever an oil well spouts in the United States Guffey's name is known, for he has done more to open up new fields of this valuable product than any other living American.

Colonel James Madison Guffey has had an interesting career. He is about 58 years old and a native of Westmoreland county, Pa. He is one of a family of six brothers and was brought up on a farm. Tilling the soil was not agreeable to the young man, who was afterward to take millions from beneath it, and at 18 he became a clerk in the office of the Louisville Railroad Company. Several years later he became connected with an express company at Nashville, but in the early seventies, during the great oil boom, he was back in his native state selling oil well machinery. Other men were making money hand over fist prospecting for the greasy product, and Guffey started in prospecting on his own account.

Success attended Guffey's labors in the oilfields almost from the very start, and at one time he and his associates had a production in the field of more than 50,000 barrels a day. He followed the oil business with great success until 1882, when speculations "broke" him, and he had to begin over again. In 1883 he settled in Pittsburg and



COLONEL JIM GUFFEY.

about the same time began to take an interest in natural gas. To him western Pennsylvania, Indiana and Ohio are largely indebted for the development of their gas territories. He soon amassed a fortune to take the place of his lost one and is now probably the largest individual oil producer in the country.

Since 1883 Colonel Guffey has been uniformly successful. In addition to his oil and gas interests in various parts of the United States he has made successful investments in coal and mining properties in Montana and other parts of the west. His fortune is variously estimated at \$3,000,000 and over, with the probabilities in favor of a much larger amount.

Colonel Guffey is as well known in Pennsylvania as a politician as he is as an oil producer. He is the Pennsylvania member of the national Democratic committee, but has never held any other office. He says that he is in politics for the fun of the thing.

By his friends Colonel Guffey is considered a very good fellow, and he spends his money lavishly, though not foolishly. He is a keen student of men and affairs and possesses great organizing and executive power. He is a thin, sparsely built man, with wavy gray hair and iron gray mustache. Colonel Guffey affects a picturesque style of dress, wearing a broad brimmed sombrero, low cut vest, displaying a plaited shirt and a tie with flowing ends. On his shirt bosom he usually wears a cluster of diamonds worth probably \$2,000 or \$3,000. He is a ready conversationalist and very pleasant in manner.

Colonel Guffey is married and resides with his wife and four children in a beautiful mansion in Pittsburg, where he is favorably known for his hospitality and benefactions. He is a member of the Manhattan club of New York, the Duquesne club of Pittsburg and a trustee of Washington and Jefferson college and of many other social and educational institutions.

How She Knew.

"That horrid Maud has been gossiping about me."
"Why, how do you know?"
"She kissed me twice when we met today."—Flegende Blatter.

For the Farmer.

I do not believe that many farmers can afford to be without a horse weeder on the farm, says Alva Agee in The National Stockman. It kills weeds just when they are starting. It gives rapid, inexpensive cultivation. It breaks the crust after rains and does it at a rapid rate. It gives surface cultivation, letting the roots be undisturbed. It keeps the ground level. It is especially good for cutting out the little ridge in the row between the plants. In loose soil its work is ideal. In a tougher soil it is even worse needed right after the cultivator that has cut out the middles and slightly ridged the row. It is a money saver in cultivation, but it must be used on time. It is one farm implement that may often pay its cost in a single week's work.

Care of Milk Cows.

It has come to be a common practice with many intelligent, prudent and careful dairymen to keep their cows in the stable most of the winter. Where this practice is followed with good judgment it is doubtless better for the cows than the method too common of turning them out in the cold and storms during a large part of the day. In most cases where cows are thus kept in stables they are allowed a reasonable amount of exercise on warm and sunny days during the winter, are usually provided with running water in their stalls or at the end of the stable or yard. Most dairymen who treat their cows in this manner are careful to see that the stable or barn is well ventilated, so that the cows can have plenty of fresh air, while at the same time keeping comfortably warm. Under such circumstances the continuous confinement of milk cows is by no means cruel or insanitary.